

Straight talk.

Smart deals.

The Deal

Client: Nora Beckmann
Purpose of Loan: 1031 like-kind exchange
Loan Amount: \$470,000
Loan Officer: Francina Harris
Broker: Chris Nachtrab, Everest Real Estate Group

Client's Comments:

"My commercial property transaction was a 1031 like-kind exchange with a tight time constraint to avoid a significant tax penalty. Francina and her team approved my loan application in days, not weeks. CBS also gave me several options on the loan terms and did not require a prepayment penalty, unlike the major banks. Their loan structure was unbeatable and it was refreshing to work with a lender that was local and responsive to my needs and concerns. I am very pleased with the whole loan transaction and will recommend CBS to other buyers."

Broker's Comments:

"I know a lot of bankers. Some of them are even friends of mine. Most of them however won't even quote my investment real estate deals. Francina and Cooperative Business Services did not only quote the loans, they work aggressively to get the deals done. I trust them to work honestly and fairly with my clients and know they will do all that they can to get us to a closing table. It is a pleasure doing business with Francina and CBS."

Please call today to discuss smart
financing alternatives:

Francina A. Harris
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