



CBS Term Loan Product Reference Guide

<u>TERMS & CONDITIONS</u>	<u>TERM LOANS</u>
Eligible Borrowers	Qualified business entity in business minimum of 3 years under same ownership. Funds requested will lead to additional revenue generation.
Loan/Line Amount	Generally \$25,000 to \$2,000,000 per transaction
Guaranty or Co-Borrower	Personal guaranty of business owner(s) or major shareholder(s). Any owner of the borrowing entity may be required to provide financial information and sign personally or as a co-borrower.
Collateral	First lien <i>and/or</i> purchase money lien on business assets sufficient to collateralize loan.
Term/Amortization	Up to 15 year term. Amortization up to 15 years.
Repayment	Equal monthly payments of principal and interest.
Interest Rate	<p><i>Fixed</i>; Available on term loans of five years - based upon the treasury bill indexes as stated in the Wall Street Journal.</p> <p><i>Variable</i>; based on a spread over the prime lending rate as stated in the Wall Street Journal.</p>
Minimum Origination Fee	Minimum of 75 basis points (.0075%) payable to CBS
Prepayment Penalty	<p>5/4/3/2/1 or 5/3/1. Percentage based upon current loan balance.</p> <p>No prepayment penalty considered on case by case basis.</p>
Financial Reporting After Loan is Funded	A minimum of annual review of financial statement(s) and tax returns.

Please contact Cooperative Business Services, LLC at (888) 697-9555 with specific questions regarding eligibility, underwriting and processing.